

The Business of Thinking™

ThinkAbout decision making

Module summary

Today's problems are often yesterday's decisions.

In today's business environment there is often little time to think. We live in the 'here and now'. Everybody wants it 'now'. This results in many decisions being made 'on the fly', without really thinking things through or without being able to consider all the facts. The result is often poor decision making. This module recognises the reality of today's business world and provides a structure that ensures the decisions made are as good as they can be.

Who should attend?

- ♦ Anyone involved in decision making
- ♦ Managers, supervisors, team leaders and individual contributors
- ♦ Members of project teams

Prerequisites

Participants need to have attended the Start Thinking™ workshop or have received an in-depth debrief of their HBDI™ profile.

Typical time investment

3 to 4 hours

Learning outcomes

At the end of this module participants will be able to:

- ♦ understand how thinking preferences influence decisions
- ♦ understand why people make the decisions they do
- ♦ think about the consequences more fully
- ♦ make more balanced whole brain decisions
- ♦ make better decisions in group situations.

Key activities

- ♦ Whole Brain review
- ♦ Exploring how thinking effects decision making
- ♦ Making decisions alone
- ♦ Making decisions in teams

better results through better thinking

Africa / Americas / Asia / Australia / Europe



Module topics

Introduction

- ♦ Reviews the application of skills from any previous module
- ♦ Reviews their understanding of the Whole Brain Model®
- ♦ Answers any outstanding questions or issues

ThinkAbout decision making

- ♦ Overviews the module content
- ♦ Highlights the learning outcomes
- ♦ Highlights the importance of this module

Thinking preferences and decision making

- ♦ Applies the Whole Brain Model® to decision making
- ♦ Shows the impact that thinking preferences have on decision making

The Whole Brain Decider

- ♦ Overviews the 4 step process of the decision making process
- ♦ Introduces the Whole Brain Decider
- ♦ Explains how individuals need to think differently at different stages

Decision making exercises

- ♦ Practises using the Whole Brain Decider
- ♦ Builds skills and awareness in decision making
- ♦ Enhances the ability to make whole brain decisions

On-the-job application

- ♦ Initiates the transfer of skills to the job, in a specific situations

Module summary

- ♦ Reviews the module content
- ♦ Reinforces the key learning points



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The Originators of Whole Brain Technology™ and the Creators of the Herrmann Brain Dominance Instrument (HBDI)™

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